

## MOHIT RAJ

Social Entrepreneur • Research-Oriented Practitioner

[mohitraj99@gmail.com](mailto:mohitraj99@gmail.com) | [linkedin.com/in/mohitraj99](https://www.linkedin.com/in/mohitraj99)

## PROFILE

Social entrepreneur with 15+ years of field experience working at the intersection of poverty alleviation, human agency, and justice systems across India and global contexts. Co-founder of philanthropic institutions in India and the United States focused on direct cash transfers, trust-based giving, and agency-restorative programs at scale. The work bridges on-the-ground implementation with systems design to reimagine how capital, dignity, and opportunity move across borders and communities.

## EDUCATION

### Obama Scholars Program

*Columbia University, New York, USA* | 2021–2022

Highly selective interdisciplinary academic and leadership program focused on inequality, social policy, and global governance; engaged in graduate-level coursework, research seminars, and applied inquiry.

### Postgraduate Diploma in Management (MBA)

*APEEJAY School of Management, New Delhi, India* | 2009–2011

Concentration: Finance and Marketing

### Bachelor of Commerce (B.Com.)

*Mahatma Jyotiba Phule Rohilkhand University, Uttar Pradesh, India* | 2006–2009

## PROFESSIONAL EXPERIENCE

### Co-Founder — *Fundable Inc.* (US 501(c)(3)), United States | 2022–Present

A philanthropic institution working to **decentralize and democratize philanthropy** through trust-based, person-to-person giving between the Global North and Global South.

- Lead strategy, fundraising, and long-term institutional sustainability across multiple programs enabling direct wealth transfer and relational philanthropy
- Design initiatives that minimize intermediaries while strengthening agency, dignity, accountability, and donor–recipient continuity, informed by behavioral economics and trust-based systems

### Co-Founder — *TYCIA Foundation (Turn Your Concern Into Action)*, India | 2010–Present

A civil society organization operating at the intersection of poverty, justice, and human agency, with

work spanning prisons, conflict-affected regions, and indigenous and tribal communities across India.

- Founded and led an organization of **56 full-time staff**, raising and deploying **USD 5M+** across education, legal empowerment, mental health, livelihoods, and direct assistance programs
- Designed and implemented agency-restorative interventions in partnership with state governments, prison administrations, and community institutions, serving thousands across multiple Indian states

## **AFFILIATIONS, FELLOWSHIPS & HONORS (*Selected, reverse-chronological*)**

### **Salzburg Global Justice Fellow | 2022**

Global fellowship on justice reform, governance, and institutional change

### **Global Finalist, American Express Leadership Award | 2022**

International recognition of social leadership across 60+ countries

### **Ashoka Fellow | 2021**

Elected to the world's leading network of social entrepreneurs for systems-level change

### **Swedish Institute Leader | 2020**

Government of Sweden leadership fellowship on sustainable development

### **COVID Warrior Finalist — ATE Chandra Foundation & *The Better India* | 2020**

National recognition for frontline social innovation during the COVID-19 crisis

### **Social Innovation Fellow — StartingBloc, New York City | 2019**

US-based fellowship for high-impact social entrepreneurs

### **William J. Clinton Fellow — American India Foundation | 2013–2014**

Bi-national public service fellowship; designed and piloted a five-year Child Rights Intervention Plan grounded in the UN Convention on the Rights of the Child for urban informal-sector children in Delhi

## **ACADEMIC & EXECUTIVE PROGRAMS**

### **Evaluating Social Programmes — CLEAR / J-PAL South Asia | 2020**

Training in impact evaluation, causal inference, and evidence-based policy design

### **Resilient Strategies for Non-Profits During COVID-19 — Harvard Business School | 2020**

Executive program on crisis leadership, adaptive strategy, and organizational resilience

### **Summer School: Leadership in Development — IIM Udaipur & Duke University | 2018**

Interdisciplinary program on development economics, public systems, and leadership

### **Anubhav Lecture Series — University of Chicago, Delhi Centre | 2018**

Public lecture series on political economy, governance, and social change

## **PUBLIC SPEAKING & THOUGHT LEADERSHIP**

- **TEDx Gateway 2023** — Asia's largest TEDx platform
  - **TEDx Talks** — IIT Mumbai; Lal Bahadur Shastri Institute of Management, Delhi ●
- Regular speaker at universities, policy forums, and civil society platforms on poverty, justice reform, and philanthropy

## **ADVISORY & CONSULTING EXPERIENCE**

**Senior Advisor** — Banyan Impact Fellowship, American India Foundation | 2022–2023

**Advisor** — GivFunds, Singapore | 2018–Present

**Advisor & India Lead** — 360Plus Foundation, USA | 2015–Present

## **ON-GROUND HUMANITARIAN & DISASTER RESPONSE EXPERIENCE | 2015–Present**

- **Training:** Formally trained in disaster response, emergency relief operations, and crisis-zone coordination
- **Nepal Earthquake (2015):** Led a three-month on-ground relief operation following the 7.8 magnitude earthquake; coordinated emergency aid, community rescue support, and post-disaster needs assessments; advised the Earthquake Relief Fund (Sahayeta Nepal, USA)
- **Turkey–Syria Border Earthquake (2023):** Two months of humanitarian response work supporting relief logistics, coordination, and community-level recovery in cross-border, high-risk settings

## **CORE RESEARCH & PRACTICE COMPETENCIES**

- Poverty Alleviation & Unconditional Cash Transfer Models
- Behavioral Economics & Donor Motivation
- Trust-Based Platform and Institutional Design
- Philanthropy & Fundraising Strategy
- Program Design, Evaluation & Ethics
- Leadership in High-Vulnerability Contexts
- Institution-Building & Governance